

FY24 | Process for Dealers Submitting Applications for Ordered Vehicles

Overview

This guide is to establish the process for dealerships and showrooms to submit applications for eligible vehicles that have been ordered <u>on or after July 12th, 2023</u>. and have yet to be delivered. <u>Applications must be submitted within 14 days of order to reserve funds. Upon delivery, dealerships and showrooms have 14 days after the vehicle has been delivered to upload final documentation.</u>

PLEASE BE ADVISED: TO QUALIFY FOR THE FY24 PROGRAM, ELIGIBLE VEHICLES MUST BE ORDERED ON OR AFTER JULY 12TH, 2023.

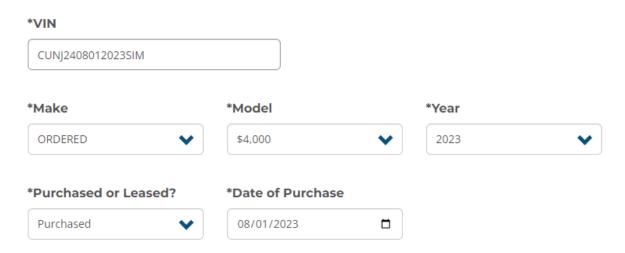
Submitting an Application (to be completed within 14 days of order):

- **1.** When an order is placed, the dealership or showroom is responsible to fill out, sign and collect the following documentation:
 - **a.** A completed and signed copy of the most recent Terms and Conditions available at the time of order
 - **b.** A clear copy of the customer's New Jersey Driver's License
- 2. Once paperwork is signed and collected, a dealership or showroom representative will need to log into the submission portal to complete the reservation of funds for the ordered vehicle. This process will remain the same as if an actual vehicle a was sold and delivered the same day. Please fill out all the appropriate contact information and applicant details.
- **3.** For the Vehicle Identification Number, VIN, please use the following logic to fill out the 17 characters:
 - a. The first portion of the VIN is to always be "CUNJ24"
 - **b.** The next portion of the VIN is to always be the order date in eight-digit format. For example, if today is August 1st, 2023, the date should read "08012023"
 - **c.** The next portion of the VIN is to be the first 3 letters of the customer's last name. For example, if their last name was Simone, the next part of the VIN should be "SIM"

- i. Should the applicant have a last name with fewer than 3 characters, please fill in the missing characters with the number "0".
- **d.** Putting all of this together, the VIN for the example above should be "CUNJ2408012023SIM"
- **4.** For Vehicle details, select the Make of the vehicle as "ORDERED" from the drop-down menu.
- **5.** For the model of the vehicle, you will select from the drop-down menu the amount of the incentive you wish to reserve. For example, if the vehicle that is ordered has an MSRP of less than \$45,000 and an all-electric range over 160 miles, you would select "\$4,000" as the model.
- **6.** For the date of purchase, please fill in the date the vehicle was ordered. Remember, this application is to be submitted within 14 days from the date of order.

Vehicle Information

Please refer to the purchase or lease agreement for this information. For vehicles ordered without standard purchase/lease agreements, the date of first registration is considered the date of purchase or lease.



- 7. When uploading supporting documentation, please upload the following:
 - **a.** A signed and completed copy of the latest Terms and Conditions.
 - **b.** For the Purchase/Lease Agreement slot, please upload a proof of order. <u>This will be replaced by the final contract upon delivery.</u>
 - i. A completed proof of order form will contain the following:
 - Customer Name
 - Date of Order
 - Vehicle Make, Model, and Trim (if applicable)
 - MSRP at the time of order

- **c.** A placeholder document in lieu of the registration. CSE will provide dealers and showrooms with a copy of this placeholder document to be saved by the dealer and used for each application. This will be replaced by the customer's temporary or permanent NJ registration upon delivery.
- **d.** A clear copy of the customer's valid New Jersey Driver's license.

<u>IMPORTANT:</u> Please make sure to fully submit the application to reserve funding for an <u>ordered</u> <u>vehicle</u>. <u>Applications that are "started" and saved without uploading the required documentation</u> <u>will cancel out after 14 days.</u>

After Submitting the Application for the Vehicle Upon Order:

CSE will review the submitted documentation and place the application into a non-expiring "incomplete" status to allow for the remaining documentation to be uploaded upon delivery. If additional documentation is required or needs correction, CSE will reach out to the dealership or showroom via email. Dealers and showrooms are responsible for ensuring they receive these communications, and will have 14 days from this incompletion notice to resubmit all of the correct documentation to fulfil the order process and prevent cancellation.

Uploading Final Documentation (to be completed within 14 days of vehicle delivery):

- 1. Upon delivery of the ordered vehicle, the dealership or showroom will log back into the submission portal and upload the following documentation:
 - **a.** The final, signed purchase/lease agreement for the vehicle
 - **b.** The temporary or permanent NJ registration for the vehicle
- 2. Please ensure to fully resubmit this application for review.

After Submitting Final Documentation for the Vehicle Upon Delivery:

CSE will conduct a final review of the submitted documentation. CSE will contact the dealership or showroom should they require anything further to process the application. Dealers and showrooms are responsible for ensuring they receive these communications, and will have 14 days from this incompletion notice to resubmit all of the correct documentation to prevent cancellation.

Any questions regarding this process can be directed to Charge Up New Jersey staff at chargeupni@energycenter.org or at (877) 426 – 2474.