

NJ CAR DEALERSHIP MANAGEMENT CERTIFICATION PROGRAM

VIRTUAL WEB TRAINING CLASS

TRACK II – GSM, SM, AND F&I MGRS

THE TRACK 2 NJ CAR CERTIFICATION Program will ensure that dealership sales management employees are aware of the numerous New Jersey and federal legal and regulatory compliance issues affecting their dealership.

**No. OF
ATTENDEES**

☐ **TRACK 2: GSMs, SMs & F&I Mgrs – 2-Day Training**

DATE: July 13th (Wed) and July 19th (Thurs), 2022 – Time: 9:30 AM – 12:00 PM

COST: \$595/EACH

LOCATION: VIRTUAL

(Each participant will receive 3 volumes of the NJCAR Compliance Guides with their certification)

**PARTICIPANTS MUST ATTEND EVERY SESSION AND PASS AN EXAM TO RECEIVE CERTIFICATION.
CANCELLATIONS MUST BE RECEIVED FIVE (5) DAYS PRIOR TO THE COURSE OFFERING TO RECEIVE A REFUND.**

DEALERSHIP NAME & ADDRESS: _____

ATTENDEE NAME: _____ CELL PHONE: _____ TRACK #: _____

EMAIL (REQUIRED): _____ TITLE: _____

ATTENDEE NAME: _____ CELL PHONE: _____ TRACK #: _____

EMAIL (REQUIRED): _____ TITLE: _____

(ATTACH A SEPARATE LIST OF NAMES, TITLES, CELL PHONE NUMBER AND E-MAIL ADDRESSES FOR ANY ADDITIONAL ATTENDEES.)

PAYMENT INFORMATION

☐ PAYMENT ENCLOSED IN THE AMOUNT OF \$ _____ (PAYABLE TO "NJ CAR")

☐ CHARGE \$ _____ TO THE FOLLOWING **CREDIT CARD:** ☐ CORPORATE ☐ PERSONAL
☐ AMEX ☐ VISA ☐ MASTERCARD ☐ DISCOVER

CREDIT CARD No.: _____ EXP. DATE (MONTH/YEAR) ____/____/____

CARDHOLDER NAME: _____

CREDIT CARD BILLING ADDRESS: ☐ **SAME** AS CORPORATE ADDRESS

I AM AN AUTHORIZED USER OF THE ABOVE-MENTIONED CREDIT CARD AND NJ CAR IS AUTHORIZED TO CHARGE THIS CARD THE TOTAL AMOUNT DUE.

CARDHOLDER SIGNATURE: _____

FORWARD COMPLETED REGISTRATION TO:

NJ CAR, ATTENTION JENNY WARD

856 RIVER ROAD, WEST TRENTON, NJ 08628 – FAX: 609.883.1093 – EMAIL: JWARD@NJCAR.ORG

NJ CAR's DEALERSHIP MANAGEMENT CERTIFICATION PROGRAM

NJ CAR's Program is the only one of its kind in the country that offers compliance training and certification for each management-level employee in the dealership including: Dealer Principals, General Managers, General Sales Managers, Controllers, Office Managers, Chief Financial Officers, F&I Managers, Sales Managers, Parts Managers and Service Managers.

Certification lets your customers know that your dealership is committed to professionalism and the highest standards and lets government regulators know that your dealership has made a genuine, good-faith effort to ensure compliance and also helps to reduce the threat of government fines and private lawsuits.

TRACK 2 – ATTEND THIS VIRTUAL WEB TRAINING TODAY!!

General Sales Manager's, Sales Managers, and F&I Managers. This 2-day Virtual Web Training & Certification Session addresses relevant State and Federal regulatory topics, consumer protection/consumer fraud issues, lending and insurance laws, employment issues, and the New Jersey Sales Tax, in addition to federal finance regulations, consumer privacy regulations, cash transaction reporting, and OFAC compliance. Participants who enroll in this session will receive 3 Volumes of the NJ CAR Legal & Regulatory Compliance Guides at no additional charge. Cost is \$595/person.